

Message Text

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PAGE 01 STATE 155895
ORIGIN EB-07

INFO OCT-01 EUR-12 EA-07 ISO-00 COME-00 CAB-02 CIAE-00
DODE-00 DOTE-00 INR-07 NSAE-00 EPG-02 FAA-00 L-03
/041 R

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-----063052 060114Z /65

R 052216Z JUL 77
FM SECSTATE WASHDC
TO AMEMBASSY BANGKOK
INFO AMEMBASSY PARIS

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E.O. 11652: N/A

TAGS: EAIR, TH, FR

SUBJECT: CIVAIR: INQUIRY ON AIRBUS PRICES

REF: BANGKOK 1347

1. THE DEPARTMENT WOULD PREFER THAT THE THAI INTL.
AIRWAY OFFICIAL OBTAIN THE INFORMATION REQUESTED IN
REFTEL FROM THE AIRBUS CONSORTIUM RATHER THAN FROM USG
SOURCES. WE ARE NATURALLY RELUCTANT TO PROVIDE ANY
INFORMATION TO ASSIST THEM OBTAIN A "GOOD DEAL" ON THE
PURCHASE OF AN AIRBUS.

2. COMMENT: AIRBUS CONSORTIUM IS MAKING AN AGGRESSIVE
BID TO GET A FOOT IN THE DOOR WITH AIRLINES WHO HAVE
ESTABLISHED OR EVEN HAVE POTENTIAL ROUTES SUITABLE FOR
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MID RANGE WIDE BODY AIRCRAFT. THE RECENT OFFER TO
EASTERN IS SO FAVORABLE THAT IT HAS COME TO THE ATTENTION
OF THE INTERNATIONAL TRADE COMMISSION FOR CONTAINING
PROVISIONS WHICH MIGHT BE IN CONFLICT WITH THE TRADE
ACT.

3. DEPARTMENT AND COMMERCE WOULD BE INTERESTED IN ANY

DETAILS EMB CAN OBTAIN REGARDING THE PROPOSED AIRBUS
DEAL WITH THAI INTL. AIRWAYS AND OF WHAT THEIR ATTITUDE
IS TOWARD OFFERS MADE BY US AIRCRAFT COMPANIES. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRCRAFT, PRICES
Control Number: n/a
Copy: SINGLE
Sent Date: 05-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770790/aaaadatp.tel
Line Count: 65
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 52dcb370-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
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Previous Handling Restrictions: n/a
Reference: 77 BANGKOK 1347
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
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Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 1962946
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: INQUIRY ON AIRBUS PRICES
TAGS: EAIR, TH, FR
To: BANGKOK
Type: TE
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